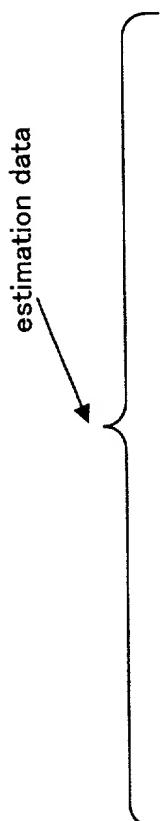


FIG. 2

FIG. 3



The diagram shows a table with a bracket on its right side. The bracket is labeled "estimation data" and points to the right side of the table, indicating that the data in the table is used for estimation purposes.

business case code	partner code	proposed volume	proposed investment	proposed material	proposed cost
123456	111111	150000	110000	M100	120000

business case code	target volume	target investment	target material
123456	100000	120000	M100

FIG. 4A

business case code	current cost	target cost
123456	150000	130000

FIG. 4B

partner code	existing/new	business record	ranking
111111	1	1	3

FIG. 4C

business case code	target score
123456	30

FIG. 4D

target volume > proposed volume	target volume \leq proposed volume	proposed material does not match target material	proposed material matches target material, or, no target material specified
0	5	0	5

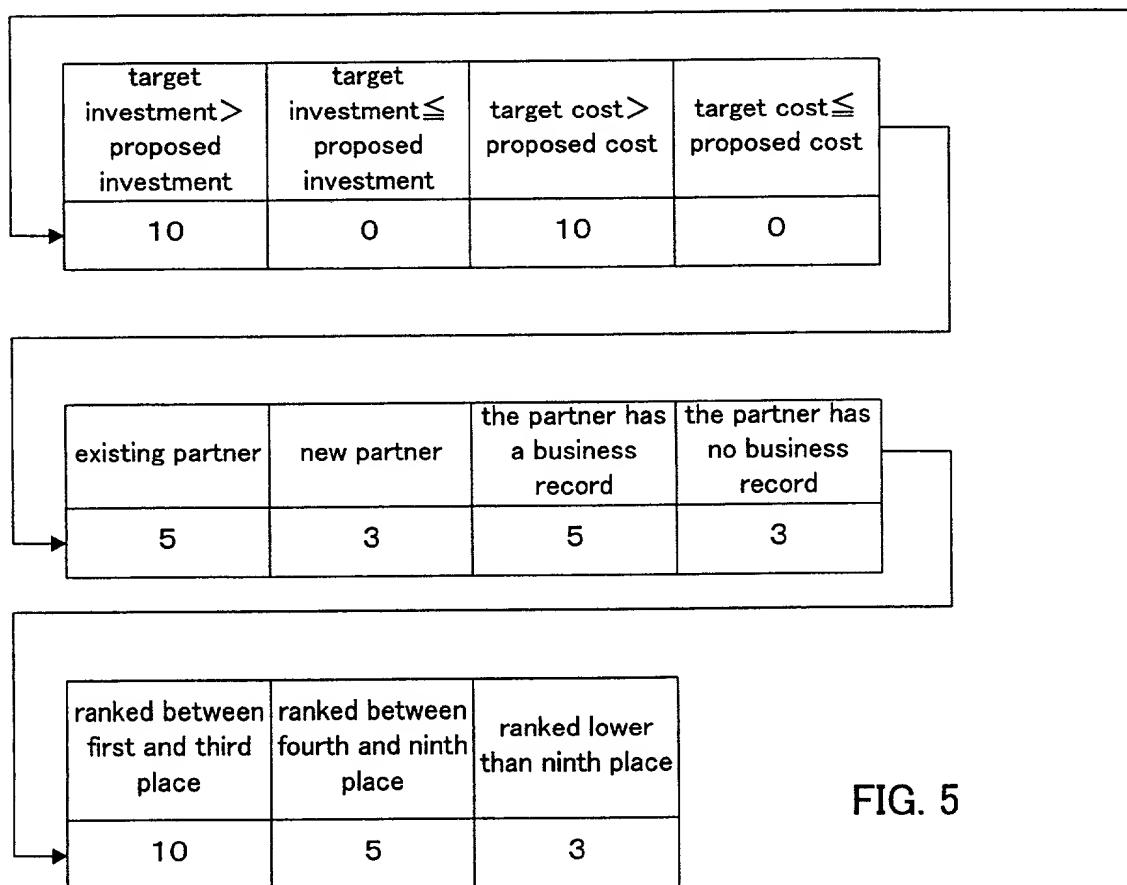


FIG. 5

FIG. 6A

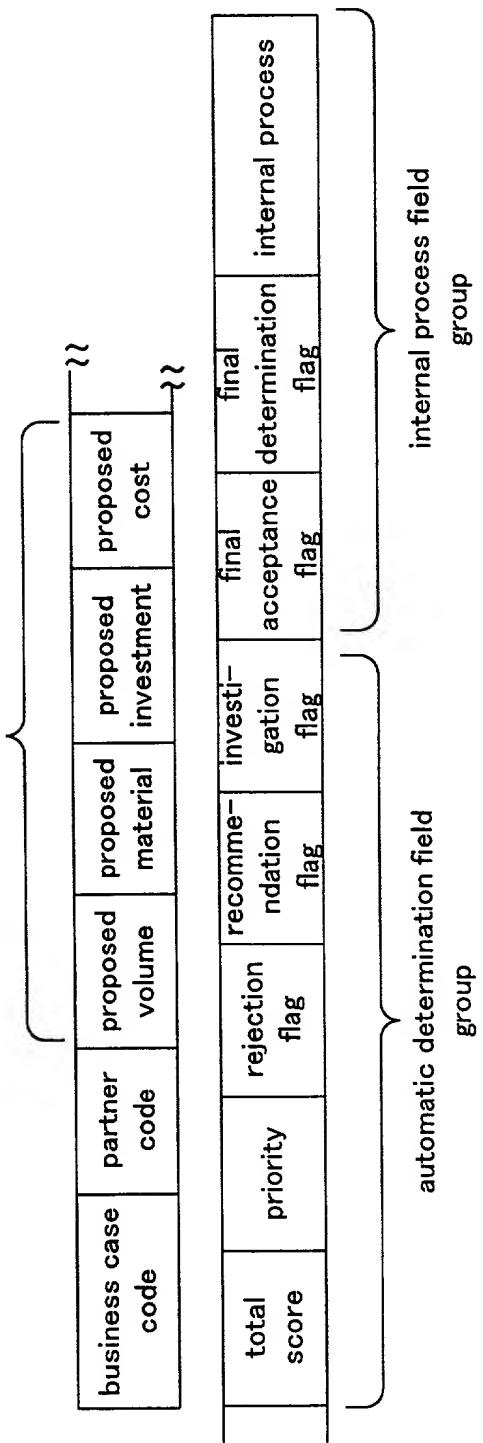


FIG. 6B

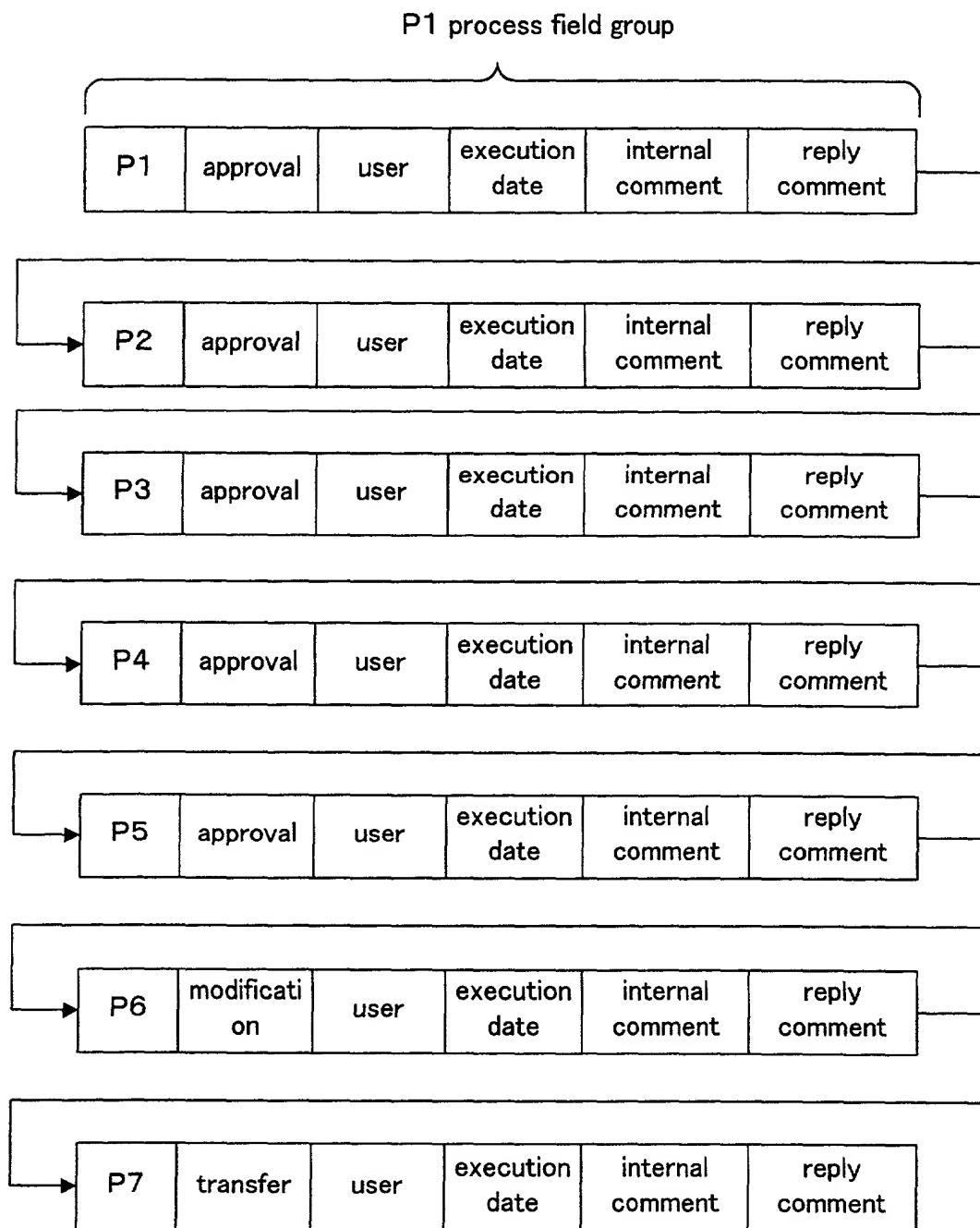


FIG. 7

\$address	71
rejection notice	72
Business case \$name	
Business case code:\$code	
Your estimation for the above business case is not acceptable	73
Cause: Your proposed cost exceeds the target cost for the business case.	

FIG. 8

Cost Estimation \$name (code:\$code)	#/#
Partner name \$tname	
Partner address \$taddress	
Partner code \$tcode	
Total score \$tcnt Priority \$trank	
Proposed volume \$qty	
Proposed investment \$cost1	
Proposed cost \$cost2	
Material \$material	
Processing \$process	
Assembly \$assembly	
Management cost \$mngcost	
Packing and Transport \$trans	
Attached file \$attach	

01538863440 1085438041

FIG. 9

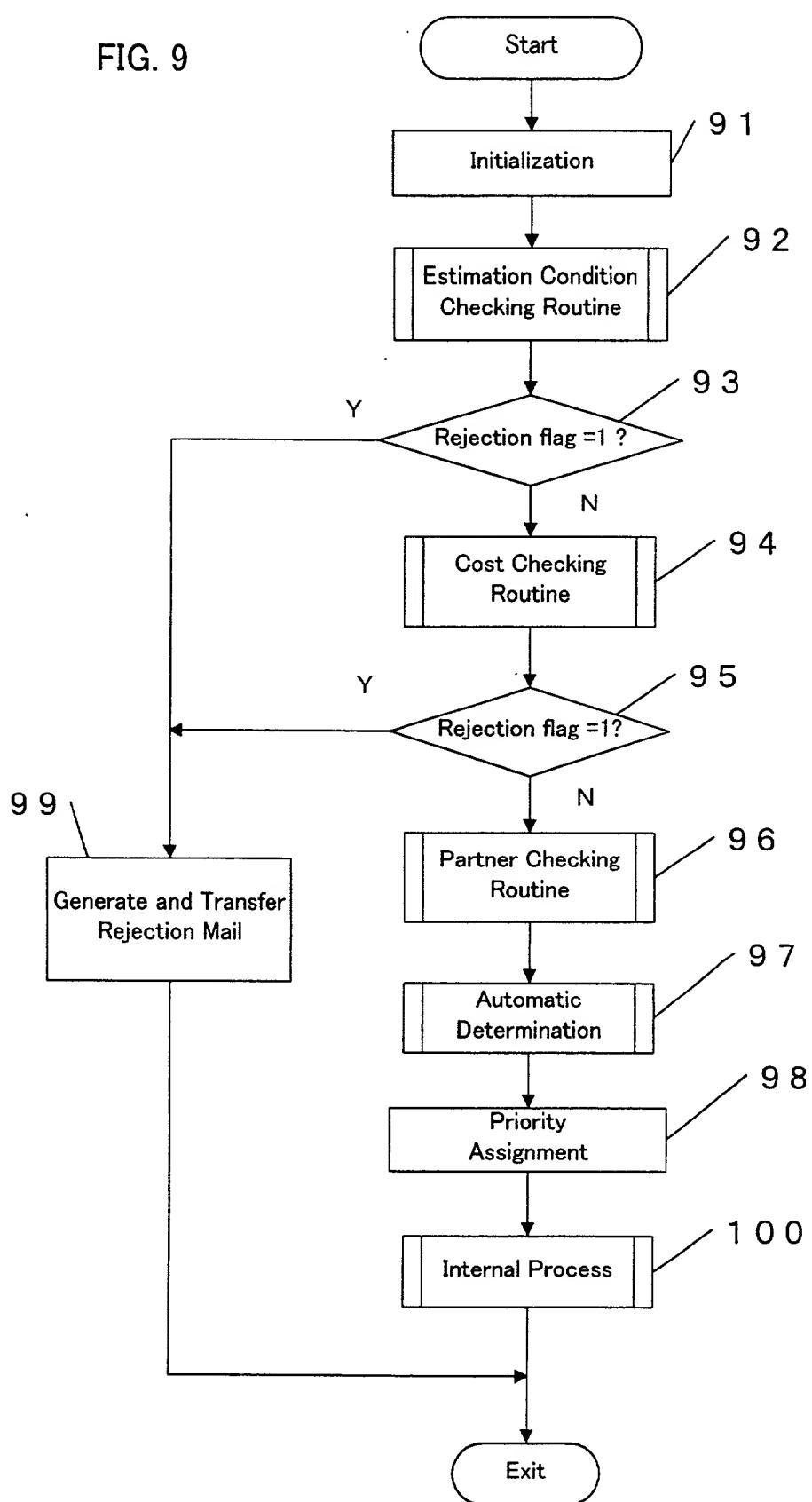


FIG. 10

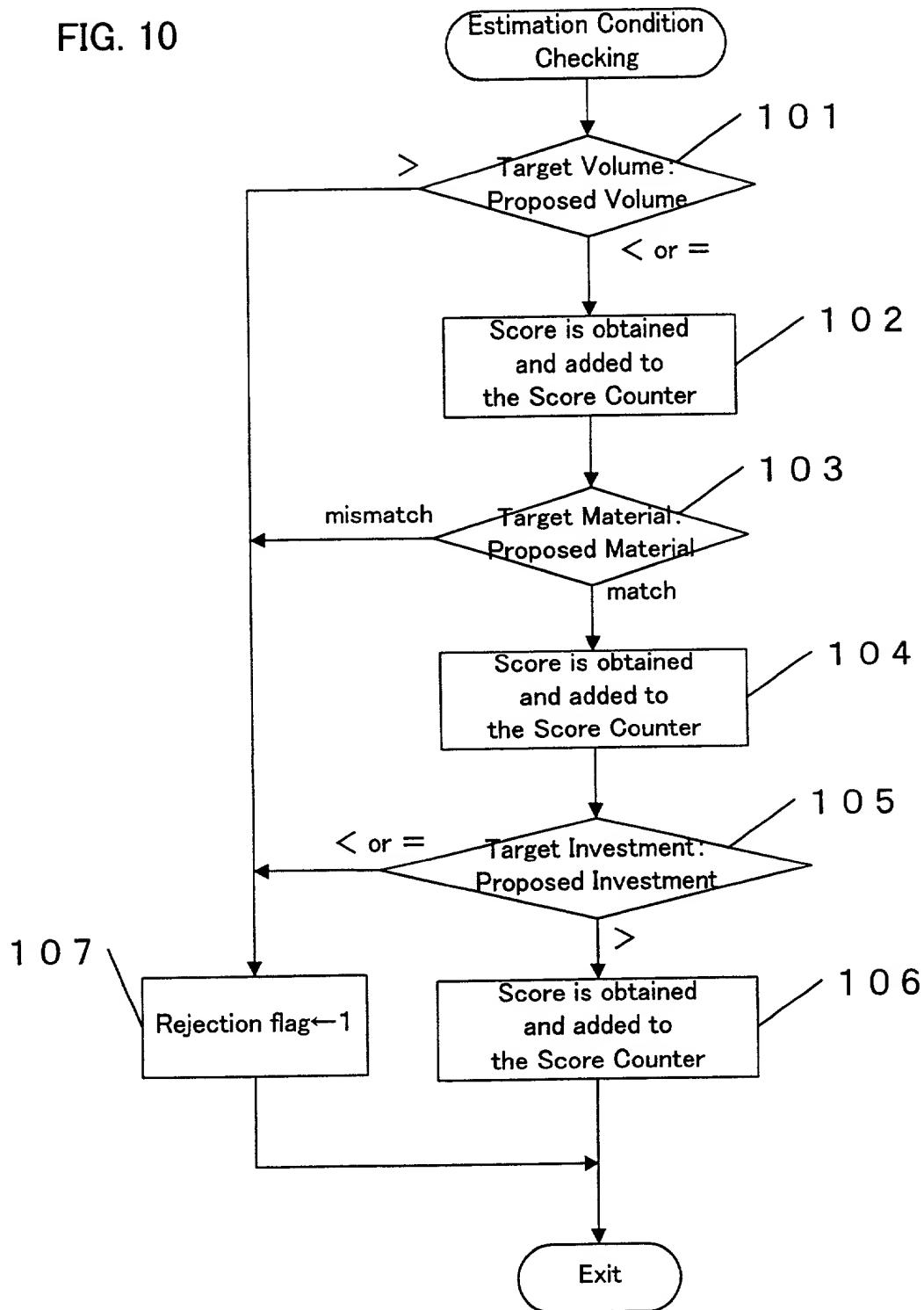


FIG. 11

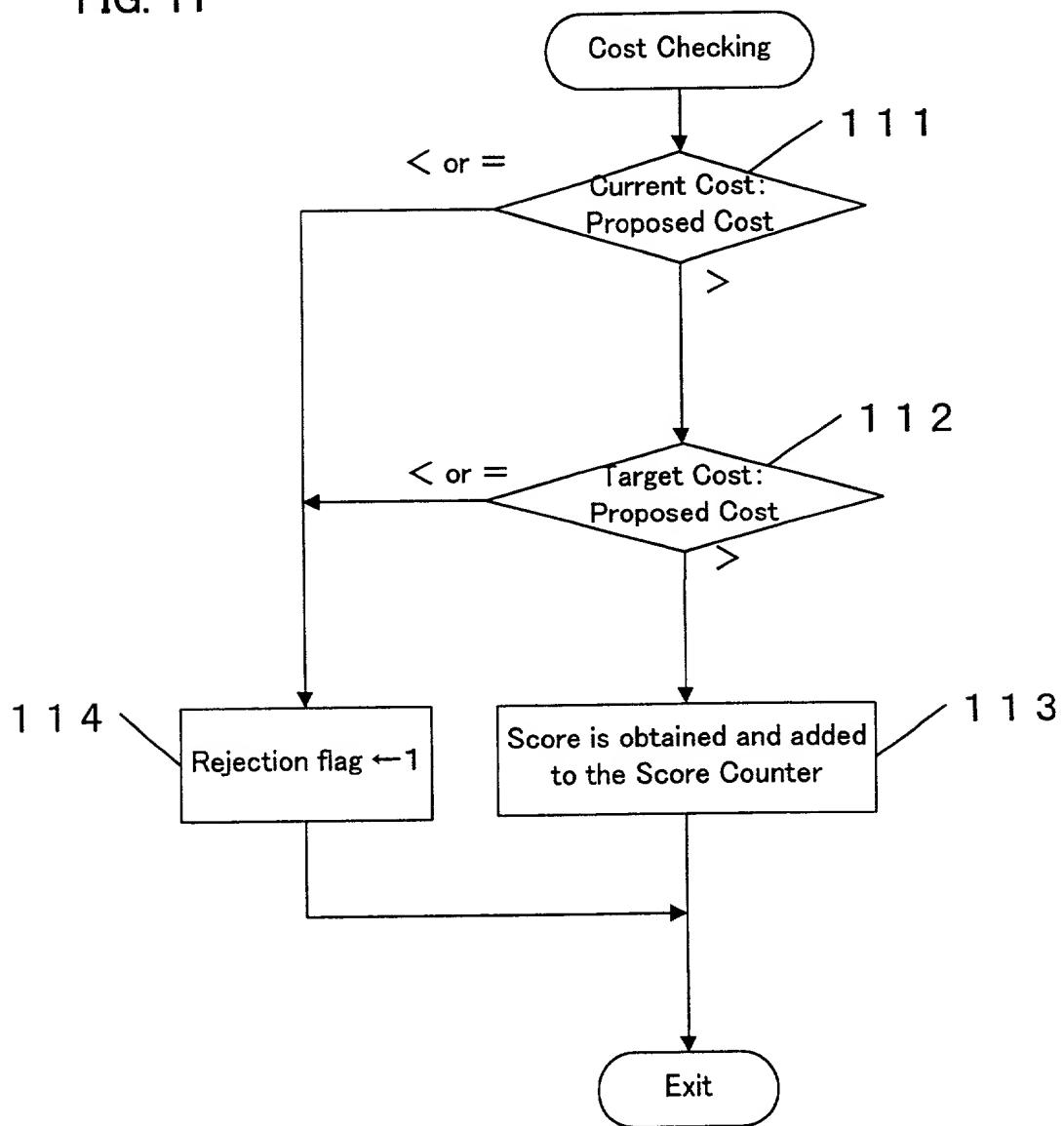


FIG. 12

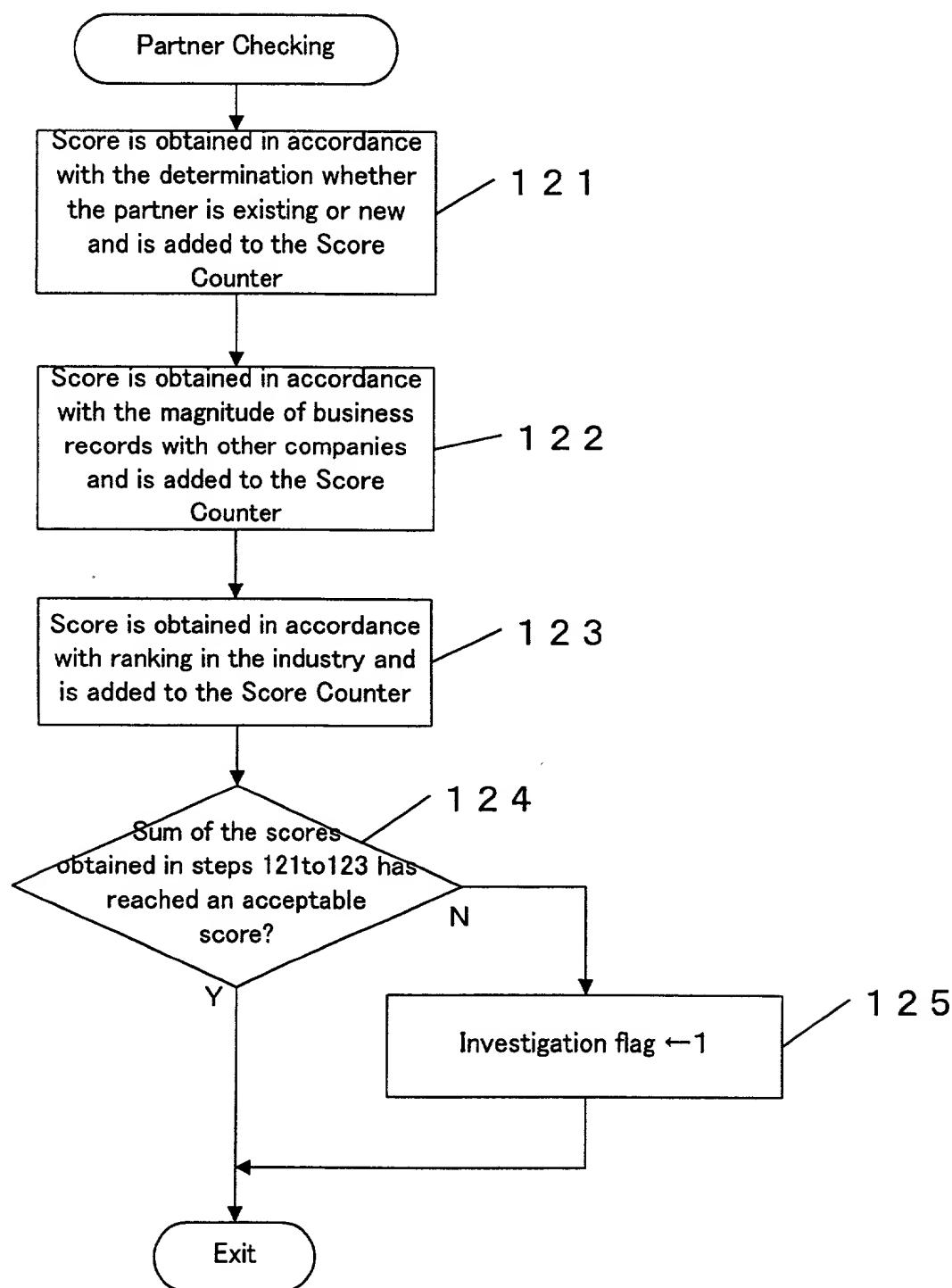


FIG. 13

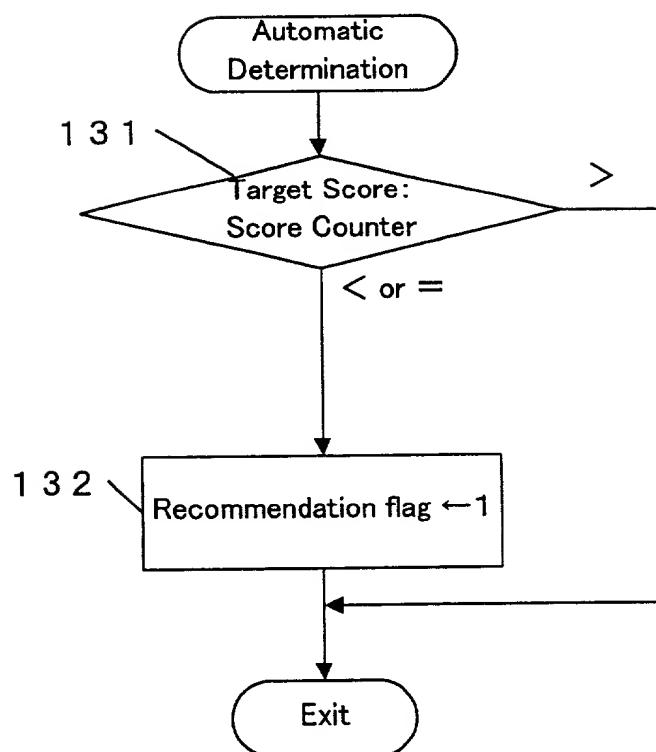


FIG. 14

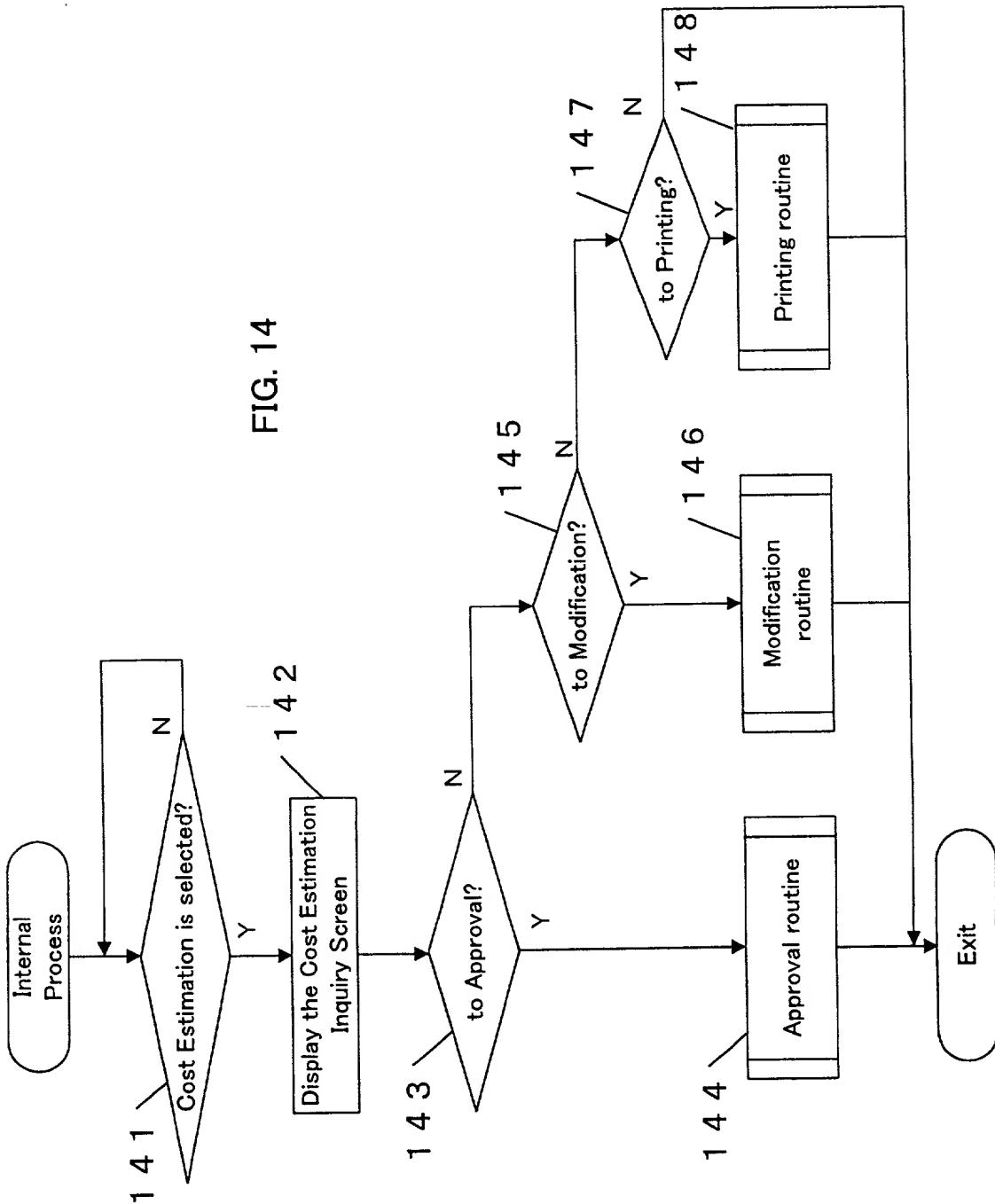
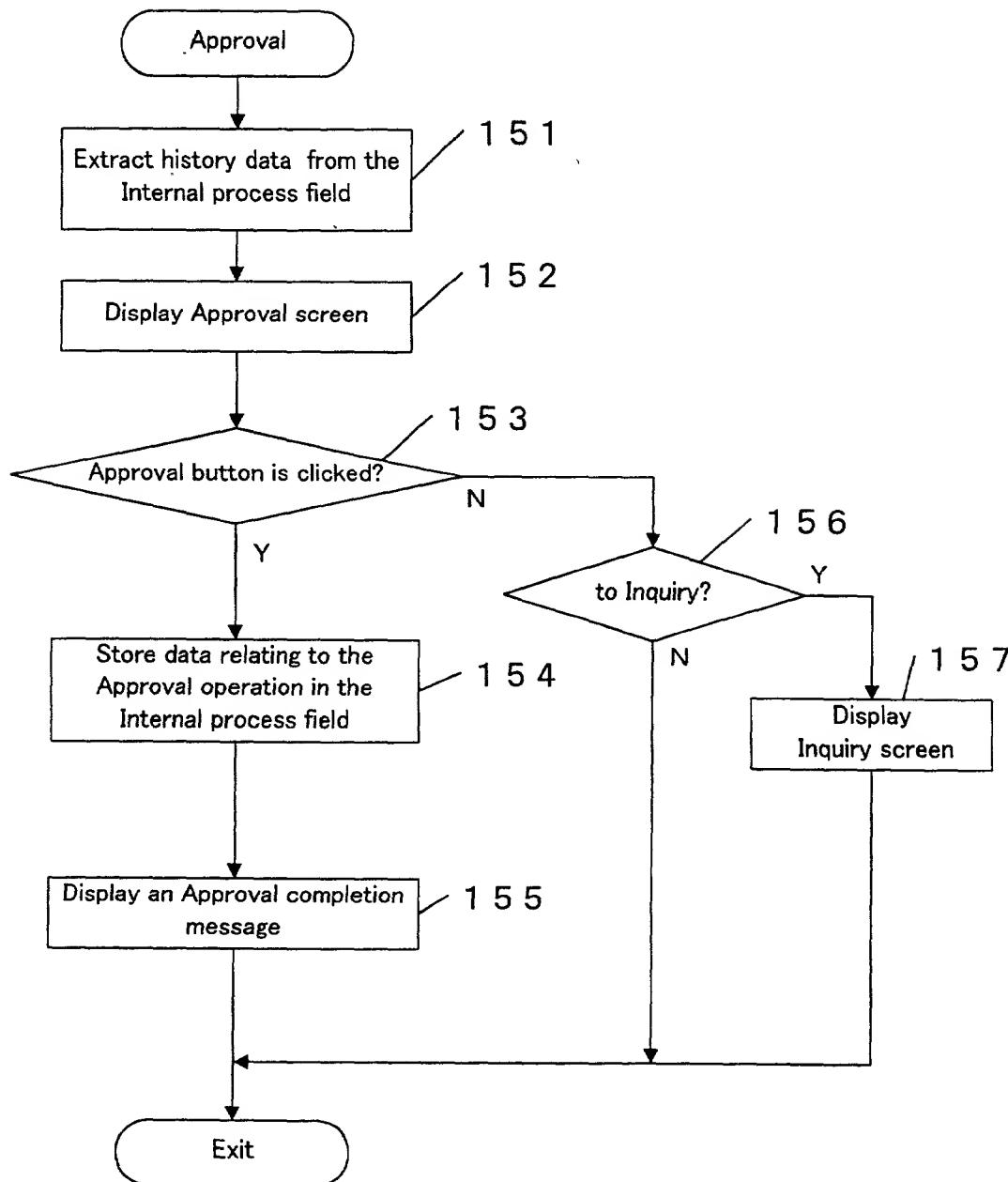


FIG. 15



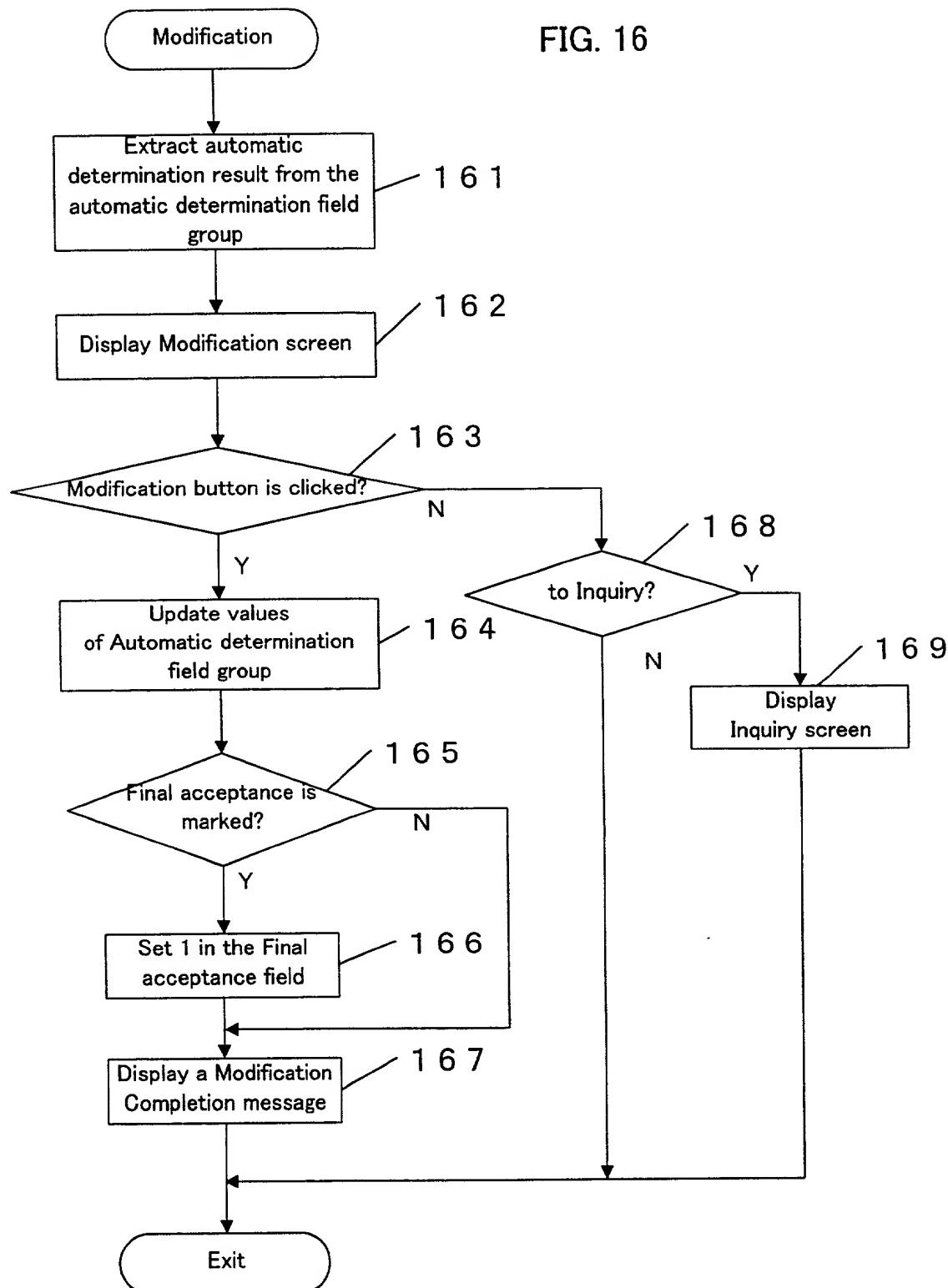


FIG. 17

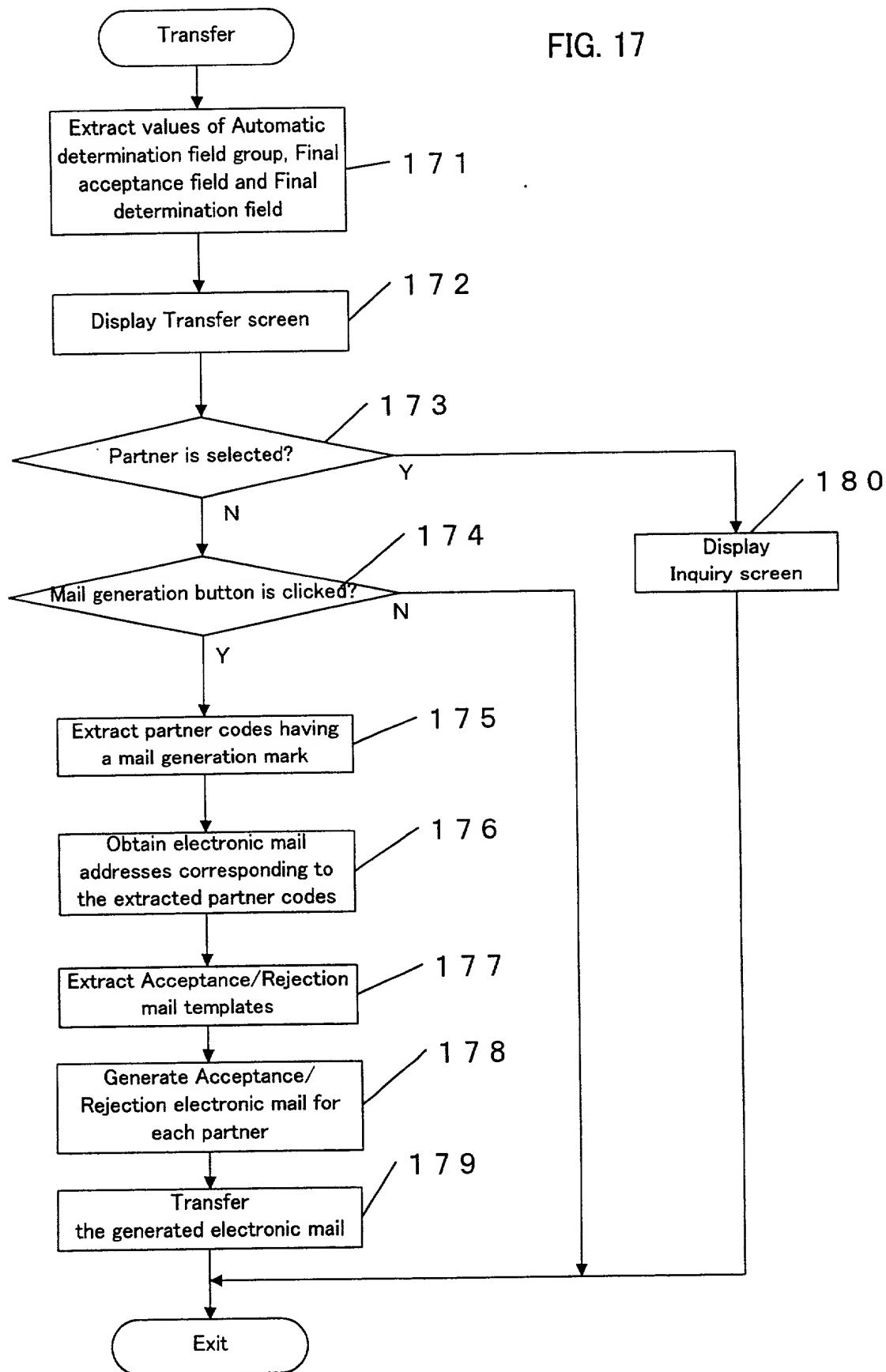


FIG. 18

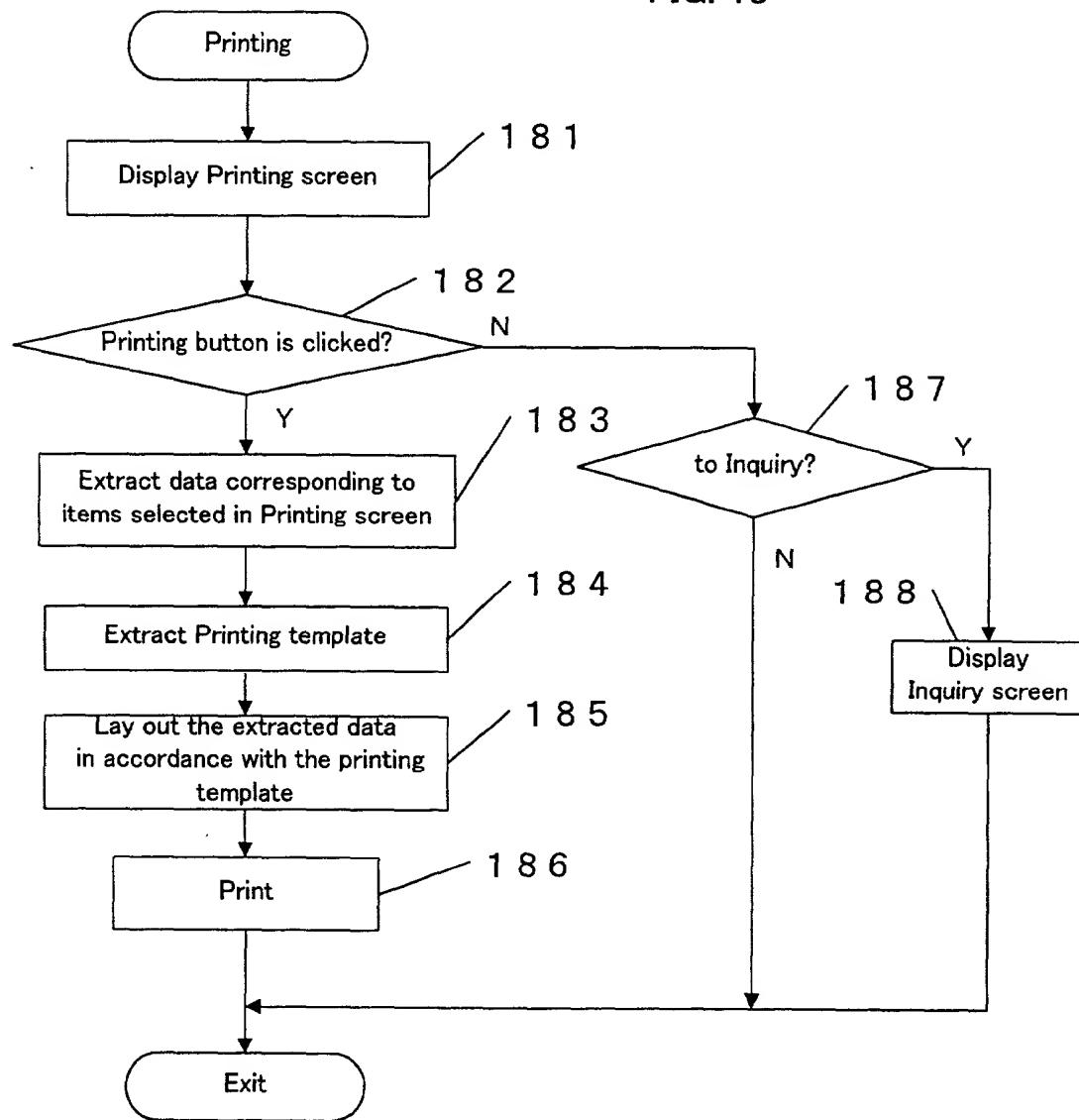


FIG. 19A

Cost Estimation Input Form

Customer ID	111111	
Customer Name	xx Co., Ltd.	
Customer Address	123456	
Customer Volume	150000	example:100000
Customer Inventory	110000	example:100000
Customer Product Type	120000	example:100000
Customer Product	M100	

190

192

193

FIG. 19B

Cost Estimation Input Form

Customer ID	
Customer Name	
Customer Address	
Customer Volume	
Customer Inventory	
Customer Product Type	
Customer Product	XXXXX.JPG

191

193

195

196

FIG. 20

/ 200

Inquiry of Cost Estimation

Business Case "A"
(Code: 123456) Partner Code: 111111 Total Score : 50points
Partner Name :xx Co., Ltd. Priority :First
Address :yyyyy.....

201

Estimation Condition	Volume	150000	5
	Investment	110000	10
Cost	Material	M100	5
	Cost	120000	10
Partner	Existing/New	1	5
	Business record	1	5
	Ranking	3	10

202

Total Score	50
Priority	1

View attached file

203

Recommendation	Investigation	Rejection	Final Acceptance
1	0	0	0

204

205 to Approval

206 to Modification

207 to Printing

FIG. 21

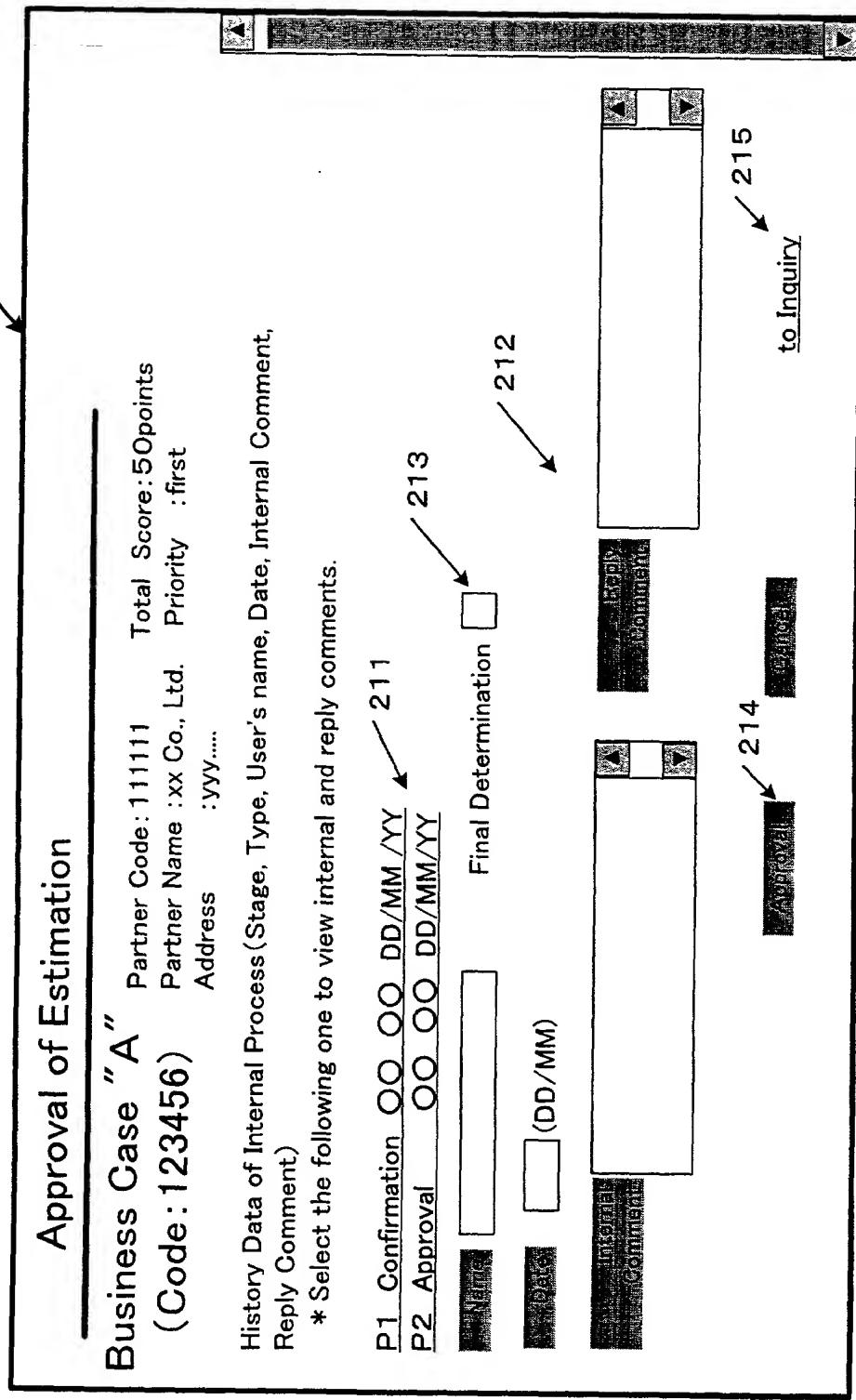


FIG. 22

Modification of Estimation

Business Case "A" Partner Code: 111111 Total Score: 50points
(Code: 123456) Partner Name :xx Co., Ltd. Priority :First
Address :yyy...

Marked Not marked Marked Not marked Final Acceptance Mark is set is not set

50 points 1 place (DD/MM)

220 → 221 → 222 → 223 → 224 → 225 → 226 → to Inquiry

221 → 222 → 223 → 224 → 225 → 226

FIG. 23

Transfer for Acceptance/Rejection Notice

Business Case "A"
(Code: 123456)

* Select the partner to display Inquire screen

Partner code	Priority	Score	Final Acceptance	Final Determination	Mail Generation
111111	1	45	O	O	<input checked="" type="checkbox"/> 232
122222	2	30	O	O	<input checked="" type="checkbox"/>
133333	3	20			<input type="checkbox"/>
.	.	.			
.	.	.			

230

231

232

233

234

Inquire

Acceptance

FIG. 24

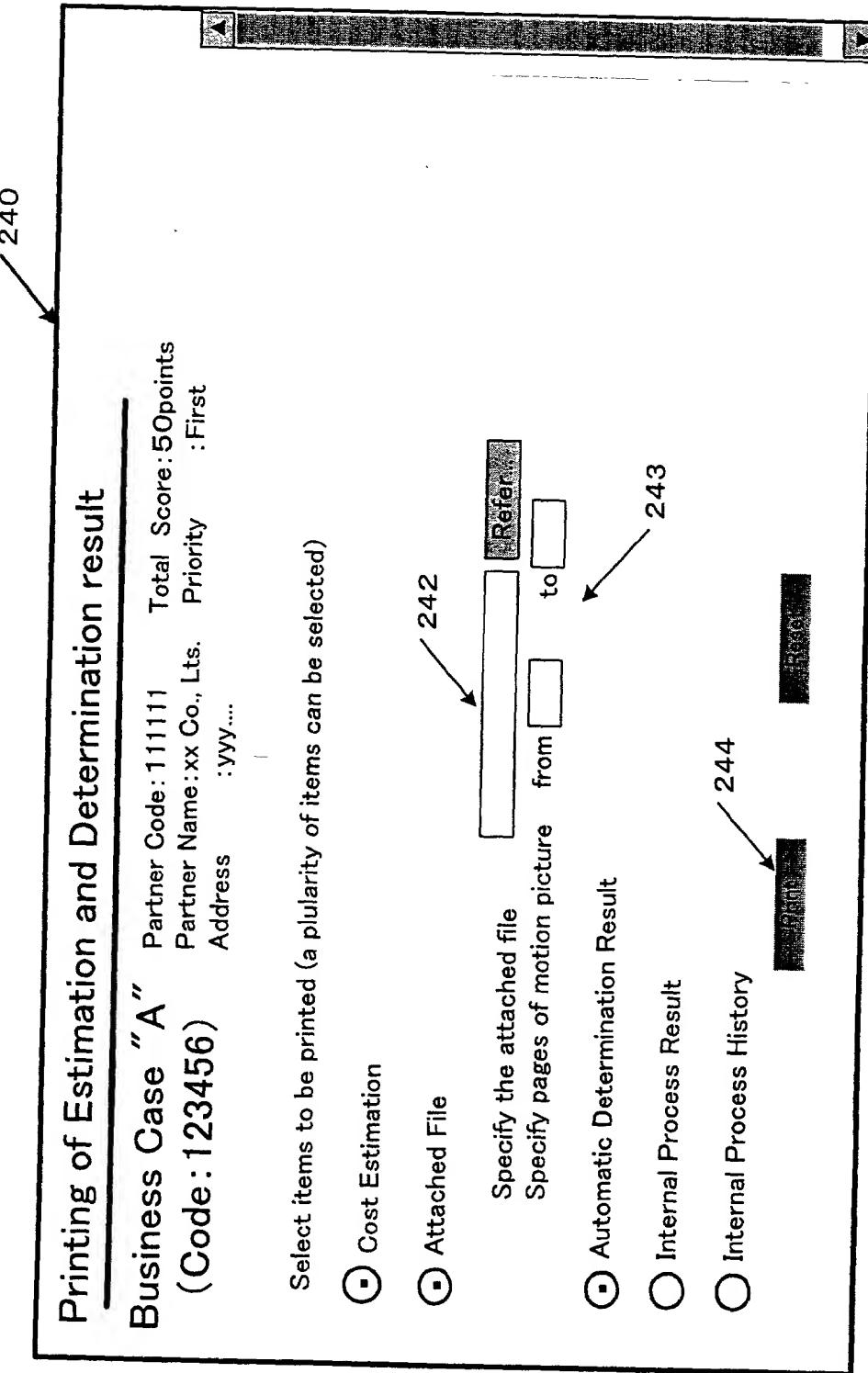


FIG. 25

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Cost Estimation for "A" (Code:123456) 1/10

Partner Name xx Co., Lts.

Partner Address yyy...

Partner Code 111111

Total score 50points Priority first

Contents of Estimation

Volume 150000

Investment 180000

Cost 100000

Material -----

Processing -----

Assembly -----

Management Cost -----

Packing and Transport -----

Attached file